



Job Posting: Uganda Field Connectivity Coordinator

Background:

Addressing the connectivity gap in rural Uganda is a key component of the partnership between the USAID/Uganda Mission and the USAID Global Development Lab. USAID and its implementing partners (IPs) have studied these challenges in recent months, conducting research in the field, surveying and speaking with dozens of USAID/Uganda implementing partners, and working closely with USAID/Uganda Mission staff to develop an approach to encourage implementing partners to work together to identify coordinate their demand and purchases of broadband connectivity in a way that will encourage new network investment in connectivity-starved regions.

Assignment and Objectives:

As USAID's key partner in this initiative, NetHope seeks to engage a Uganda-based field connectivity coordinator to lead a critical phase of its analytical and coordination effort. Key activities and deliverables will include:

- Providing country/regional context as well as technical assistance and guidance to USAID/Uganda implementing partners (IPs) in purchasing broadband connectivity in Uganda through collaborative purchases, joint purchase agreements, and other mechanisms;
- Helping to design and implement survey and interview data collection instruments;
- Establishing and enabling ongoing contact with broadband and mobile network operators in Uganda with a perspective towards developing collaborative, creative, commercially viable "win-win" partnerships;
- Engaging with other technology initiatives that may improve connectivity options in the country (eg, UNCDF Re-connect, Uganda Rural Communications Development Fund, WEF Northern Corridor, etc.), and
- Providing additional staffing and expertise to assist USAID/Uganda IPs in negotiating connectivity agreements that benefit not only aid efforts but improve connectivity for beneficiaries in targeted communities

Anticipated Scope of Work:

Duties will include:

- Surveying all USAID/Uganda IPs and, where necessary, conduct explanatory follow-up interviews, to document and scope connectivity needs and demands for all of these programs, including pricing, contract terms/termination dates, and both current and anticipated future needs;
- Hosting regional workshops of interested IPs that will be designed specifically to deliver and refine survey findings, map out areas of overlapping demand, establish the landscape of current connectivity contracts and obligations, and receive presentations from network providers interested in expanding service into relevant underserved areas;
- Writing a comprehensive report that presents a detailed overview of the demand for network services and connectivity in different regions of Uganda, broken down by technology, partners, service, price, necessary quality, and existing contract vehicles used by IPs to buy connectivity in the region;
- Leading a series of individual and/or joint meetings with Uganda network providers, including all major mobile network operators (MNOs), regional or local Internet Service Providers, and other entities interested in expanding their service offerings in the West Nile region;
- Guiding and provide Technical Assistance to international NGO implementing partners in investigating and establishing connectivity purchase arrangements or other mechanisms that will formalize aggregated purchasing relationships.
- Work with the USAID Mission and NetHope to ready and present the results of the demand reports to Government of Uganda policymakers, including the Ministry of ICT, the Uganda Communications Commission, and the Rural Communications Development Fund.

Desired Qualifications, Experience and Attributes:

The ideal candidate for the position will possess:

- A strong understanding of key dynamics within Uganda's broadband connectivity marketplace, including demonstrated familiarity with both current and emerging rural access government policies, technologies, actors and business models;
- Extensive connections with key project stakeholder constituencies;
- Ability to think strategically in a complex and challenging environment;
- Experience-based knowledge of the international NGO ecosystem within Uganda;
- Exceptional understanding of supply and demand aspects of connectivity in the northwest provinces of Uganda;
- Insight into the types of applications and service configurations that can spark and catalyze demand for connectivity – especially in rural and underserved areas;
- Ability to productively manage stakeholder dialogues in both public and private settings;
- Strong analytical, writing and oral presentation skills;
- Academic credentials to include bachelor's degree in business, economics, computer science or public policy (Master's preferred).

Deadlines and Timeframe:

- Job applications close August 7, 2017;
- Work to start late-August, for a six-month contract (with opportunity to be renewed);
- Selected candidates must be available for a Skype interview the second week of August and in-person interviews in Kampala during the third week.

Application Process:

Applicants should send their CV, three professional references, and a list of relevant past work conducted with USAID and/or NGO implementing partners to jobs@nethope.org.

About NetHope:

The primary implementing partner for this work is NetHope. NetHope, a consortium of 50-plus leading global nonprofits, unites with technology companies and funding partners to design, fund, implement, adapt, and scale innovative approaches to solve development, humanitarian, and conservation challenges. NetHope has been the primary implementing partner for USAID's Global Broadband and Innovations Alliance (GBI) since 2010, a cooperative agreement that focuses on improving Internet access and applications in USAID priority countries.